Own the Data Center

CDS Redefines Multi-Vendor Services for 21st Century Enterprises

The world's leading digital infrastructure providers are partnering with enterprise customers around the world as they grapple with balancing the ambition of digital transformation and the realities of budget pressure and talent scarcity.

CHALLENGES IN MIDST OF MODERNIZATION

As more application workloads transition to hybrid cloud solutions, the importance of extending the value of data center investments to enable change has intensified.

These customers need to determine the most beneficial paths forward for their multi-vendor environments. Whether the answer is upgrading to more advanced, efficient technologies or introducing approaches that lengthen the useful life of existing infrastructure while unlocking budget for new initiatives, OEMs need partners they can trust to help them deliver complete experiences.

They not only need a Multi-Vendor Support (MVS) provider with the breadth and depth of technology and expertise to support their full range of products on the floor and the global reach to execute anywhere. They also need one that is committed to a partner-first approach with decades of OEM relationships to prove it. An MVS partner that embraces its critical supporting role instead of planting its own flag.

CDS: REDEFINING MULTI-VENDOR SERVICES

CDS is the most complementary MVS partner to the leading data center infrastructure providers, in full support of their mission to help enterprises modernize for today's realities and tomorrow's opportunities.
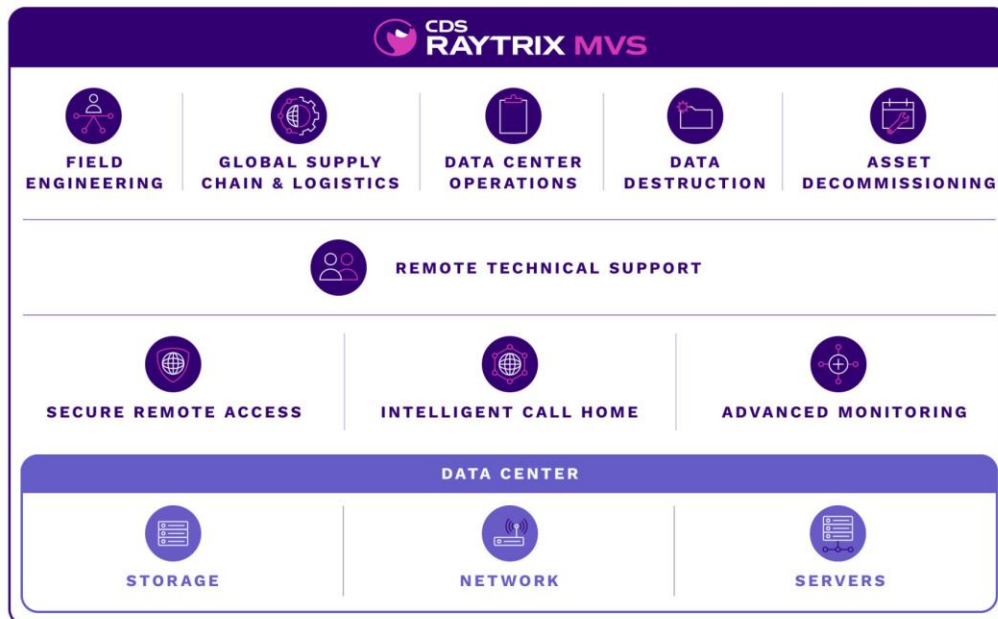
With its new Raytrix MVS platform, CDS is redefining seamless multi-vendor support. Building on capabilities that have provided secure remote monitoring and maintenance of the leading enterprise storage systems for more than a decade, Raytrix MVS is the industry's first true platform approach, extending a full stack of capabilities to a wide range of different OEM hardware platforms, from midrange to high-end storage and leading server and networking products.

From remote technical support and field engineering to global supply chain and logistics, data center operations, data destruction and asset decommissioning, Raytrix MVS ensures that enterprise customers will have an exceptional customer-centric experience supporting their data centers as they navigate their digital journeys. All through a single point of contact, with predictable OpEx control, CapEx prevention, and access to the skilled resources they need for their modernization initiatives.

A problem-solver that brings a point of view and vast capabilities underpinned by an unmatched concentration of experienced engineers, CDS has a track record of helping OEM partners differentiate themselves in today's hybrid customer environments.

RAYTRIX MVS: THE PLATFORM

Raytrix MVS extends a full stack of capabilities to a wide range of different OEM hardware platforms, from midrange to high-end storage and leading server and networking products

With Raytrix, enterprises benefit from:

- **Multi-Vendor & Multi-Platform** OEM Supported Solutions (Storage, Network, Servers)
- **Full Data Center Lifecycle** – from Onboarding to Migration to Destruction
- **Software Intelligence** for Globally Consistent Delivery
- **Advanced Monitoring** and Defect Resolution
- **30+ Years Experience** in Worlds Most Demanding Data Centers

CERTAINTY AND PREDICTABILITY IN FACE OF TRANSFORMATION

Advances from the cloud, edge computing and colocation and hosting services, combined with the rise of remote work, new security threats and the onset of artificial intelligence, are transforming enterprise data centers. The innovators whose technology runs those environments have a critical role to play in supporting their customers and empowering their success.

Application & IT Modernization

Cloud & Hybrid IT

Compliance, Security, & Privacy

CDS and its new Raytrix MVS platform provide certainty and predictability through comprehensive support services to enterprises whose success depend on the performance, reliability, security and efficiency of their infrastructures.

CDS. Own the data center.

CDS | OWN THE DATA CENTER.

CDS is the leading provider of multi-vendor services (MVS) for data centers worldwide. Its Raytrix MVS software platform offers a range of mission-critical data center hardware maintenance and support for high-end storage, server and network equipment. CDS offers post-warranty support services through OEMs and channel partners, servicing a diversified customer base throughout the Americas, EMEA, Asia Pacific, and Japan.

COUNTRIES WE CURRENTLY SUPPORT:

Austria	Chile	Dubai	Ireland	Netherlands	Romania	Switzerland
Australia	China	Finland	Israel	New Zealand	Singapore	Taiwan
Bahamas	Columbia	France	Italy	Pakistan	Slovenia	Thailand
Belgium	Croatia	Germany	Japan	Poland	South Africa	Trinidad & Tobago
Brazil	Cyprus	Hong Kong	Luxembourg	Portugal	South Korea	United Arab Emirates
Bulgaria	Czech Republic	Hungary	Mexico	Puerto Rico	Spain	United Kingdom
Canada	Denmark	India	Malaysia	Russia	Sweden	United States

MULTI-VENDOR · MULTI-PLATFORM · MULTI-SYSTEM · SINGLE POINT OF CONTACT

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